Welcome to our interactive Network Review. By clicking on images and graphics you can find out more about our members and our entrepreneurs.
Entrepreneurs build communities, create jobs and are a vital part of sustainable economic development.

Young people are increasing in number in the world, and are the most vulnerable to losing their jobs in challenging economic times.

Young entrepreneurs everywhere find it hard to receive the support they need – not just financial support, but mentoring and training too.

That’s why Youth Business International exists – to help young people all around the world start and grow their own business.

Above top: Denise Huffton from India, working closely with her mentor. Thanks to support from YBI member the Bharatiya Yuva Shakti Trust, Denise has been able to create a successful beauty and spa products business.

Above: With support from our Uruguayan member Emprecrea, Silvana Tomeo has been able to establish an audiovisual production company.

Left: Zeng Shaofeng, a young entrepreneur from Shanghai who has been supported by YBI member Youth Business China.

YBI’s vision and mission
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YBI global leaders
In 2010 I had the pleasure of visiting Youth Business International (YBI) members in Poland and India, where I met leading supporters and young entrepreneurs and heard about the significant role they play in their communities. I also met the National Youth Development Agency, YBI's network member in South Africa, and YBI's Entrepreneur of the Year for 2010, Fathuma Nisreen, whose garment and bag business in Sri Lanka is inspiring other women in her community to consider starting their own businesses.

These experiences have reinforced my view of the importance of YBI's work around the world, both in nurturing the skill and talent of young entrepreneurs and revitalizing local economies. I cannot tell you how proud I am that YBI's global network now operates in thirty-four countries and is continuing to grow. Last year YBI helped to start more than 6,000 businesses and is well on its way to meeting its challenging target of creating 100,000 new businesses a year by 2020. Of course, none of this would be possible without the tremendous support that YBI and its network members receive from local communities, businesses, governments and other partners.

More needs to be done, however. The current global economic downturn and rising rates of youth unemployment mean that job creation is crucial, not only to support youth development, but also to drive economic development through the provision of valued products and services, the creation of employment opportunities for others, and the establishment of trade links with other growing businesses. The simple fact is that, given the right level of support, young entrepreneurs are able to transform not only their own lives, but also the lives of those around them.

I can only offer my heartfelt thanks and warmest congratulations to everyone who has supported my Youth Business International and, at the same time, send every possible encouragement for your continued commitment to supporting future generations of young entrepreneurs.
YBI’s vision and mission

Our **vision** is that youth entrepreneurship is recognised for driving sustainable economic development, and that all young people who want to set up a business are able to fulfil their potential.

Our **mission** is to enable more under-served young entrepreneurs to access the support they need to start and grow their business, helping them to create jobs, build communities and transform lives.

With your help, we can achieve this.

It’s not really about the money. If the money were halved, and the after-care support were doubled, it would be an infinitely better programme.

Stuart Macdonald (pictured, left), YBI Ambassador of the Year 2010, explaining why mentoring was so important for his business success. With start-up support from The Prince’s Scottish Youth Business Trust 14 years ago, Stuart has been able to build Seric Systems, a thriving IT business.

Above top: April Glavine of Lean Machine Healthy Vending Service and her mentor, Kevin Schwenker. April has been supported by YBI member, the Canadian Youth Business Foundation

Above: Wan Zaikui, a mentor with YBI member Youth Business China, working with one of YBC’s entrepreneurs.
Youth Business International is a global network of independent non-profit initiatives helping young people start and grow their own business and create employment.

We operate both in developed and developing countries, because in our experience the challenges for young people setting up businesses apply to all countries in the world.

As of 1 May 2011, there are 34 members of the network. Some 23 of these members are accredited, meaning that they have undergone YBI’s unique, rigorous accreditation process.

All of our members are independent organisations or programmes with their own governance and funding streams. They become members of YBI in order to gain access to a global community of like-minded experts, sharing knowledge, contacts, experiences and gaining credibility through being part of YBI.
Perhaps more than ever, there is a compelling case to be made for helping young people start up their own business, both from a social and economic perspective.

Supporting young people is an investment in the future
As recent events across North Africa and the Middle East have shown, young people can determine a country’s economic and social development prospects. It is more effective to invest early in life than to attempt to repair later. In particular, early difficulties in finding employment tend to lead to persistent joblessness, especially in weak economies, with the least educated and most disadvantaged young people worst affected.

Youth unemployment is an escalating threat to economic prosperity, social cohesion and political stability
There are currently more young people in the world than ever before – around 1.2 billion – with numbers not forecast to peak until 2035. Within the next decade, one billion people will reach working age, and increasing numbers of young women will enter the labour market.

Global youth unemployment also recently reached its highest level on record at 78 million. Young people are almost three times less likely to be employed than adults, and are more vulnerable to the state of the economy. The recent financial crisis increased youth unemployment by 1%, double the effect that the crisis had on the adult unemployment rate (a 0.5% rise).

A disproportionate number of the world’s working poor are young: almost a quarter, compared with approximately a fifth of total global employment. These young people are not counted in unemployment figures but need help to find more fulfilling employment – and entrepreneurship can play a valuable role.

Entrepreneurship helps to build stronger communities
Entrepreneurs create the communities of tomorrow. Nearly every thriving economy has small businesses at its heart. Even large companies rely on new businesses to spur innovation and bring new ideas to the market. Creating and running a business makes individuals more independent, more empowered and more confident – leading to benefits in other areas. In addition, small businesses are responsible for creating the bulk of new jobs. In the US, all net job growth since 1980 has come from companies that are less than five years old. Small businesses account for approximately 99% of all enterprises and two thirds of employment in developing countries, and 97% of all jobs in emerging economies.

A vibrant small and medium enterprise (SME) sector, providing opportunities for young people in particular, helps make societies more secure, stable and in turn prosperous.

Yet young people who want to set up in business face additional barriers to older entrepreneurs. Lack of experience and track record, collateral and contacts, awareness and skills hold back young people, making it more difficult to access affordable start-up support. Young entrepreneurs need dedicated support to help them create sustainable businesses that benefit their whole community.
Our global approach

1. Who we support

2. What we provide

3. Why we do it

Our approach is used the world over by our international network of members.

Left: Youth Business Russia supported entrepreneur Alexei Schelgunov hard at work in his bakery business.

Below: Sitting alongside his mentor Mr Y P Tang, Youth Business Hong Kong supported Edison Wong addresses an event for budding entrepreneurs.

Bottom left: Besai Arizmendi Rogel from Mexico, who started his organic tomatoes business Frutos con sabor a México thanks to support from YBI member JEMAC.

As of April 2011, our member Youth Business Russia has supported 86 entrepreneurs in Kaluga, Voronezh and Vladivostock - creating a total of 318 new jobs since its inception in 2007.
Network highlights for 2010

**Jobs**

We estimate that the businesses YBI started up in 2010 will go on to create nearly 20,000 additional jobs within three years. The exact rate of job creation varies from country to country, depending on the particular focus of the YBI member. For example, in Israel, the average is three; in Saudi Arabia the average is two; and in India entrepreneurs create 10-15 jobs through their businesses.

**Loans**

Total value of loans disbursed: US$50m

Average size of loans: US$10,000

Loan repayment rates: 70-95% Where a country targets very disadvantaged or high risk entrepreneurs the repayment rate might be 70%, but where the target entrepreneurs are better educated or less disadvantaged the repayment rate might be as high as 95%.

**New businesses**

Number of start-ups: 6,346

**Number of active mentors: 15,000+**

Financial value of this mentoring service: US$20 million

**Number of hours that these mentors spent working with young entrepreneurs in 2010: 500,000**

**Training**

All of our entrepreneurs receive training on how to start and grow a business. As with all of our services, the type of training varies from country to country. For example, in Argentina entrepreneurs participate in a 10 module training course ending with a business plan that is submitted to the selection panel. In India, entrepreneurs receive needs-based technical support once they have secured a loan and a mentor.

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**Measuring our performance**

YBI continues to invest in enhancing our impact assessment capabilities, working with London School of Economics and other research institutions. In 2010 we also developed the global YBI online operating management system (OMS) through generous support from Accenture, Barclays Capital, Salesforce and other experienced professionals, for roll out throughout 2011 and beyond. A next step will be to report our performance against third party metrics such as IRIS (Impact Reporting and Investment Standards).

**About our members**

Number of YBI members: 34

Number of regional offices: 190

Number of YBI staff worldwide: 500+

1 Of these, 59% received a loan, a mentor and training, 23% received mentoring and training, and 18% received a loan and training. 2 Based on analysis from one lead by member and extrapolated across the network. 3 As of April 2011.
Throughout 2010 we worked hard to raise awareness among key decision-makers of the role that youth entrepreneurship can play in building better societies. YBI’s members gave policy makers a window into the global scale of the youth enterprise challenge and first-hand experience of tried and tested solutions.

With the support of YBI members from around the world, the Canadian Youth Business Foundation (CYBF) hosted the inaugural G20 Young Entrepreneur Summit (YES) in June, in Toronto. The G20 YES was a global event which saw more than 200 young entrepreneurs from the G20 nations convene to discuss how to best harness the potential of young entrepreneurs worldwide.

Alongside CYBF were representatives of YBI members The Centennial Fund, from Saudi Arabia, and the Enterprise Network for Young Australians (ENYA), as well as Andrew Fiddaman from YBI’s network team in London.

The result of this meeting was a document issued to all members of the G20. It called on governments to take concrete steps to support young entrepreneurs worldwide by pledging their support for action in five areas: access to funding, coordinated support, entrepreneurship culture, regulation and taxation, and education and training.

The event kick-started a global movement based around the G20 summit and later in the year five YBI members – from Argentina, Canada, China, Saudi Arabia and South Africa – participated in a follow-up meeting in Korea, where a charter for the new G20 Youth Entrepreneur Alliance was created.

YBI picked up the access to finance theme raised at the G20 summit in November, when we produced a thought piece on ways to increase access to capital for young entrepreneurs: Beyond Collateral, co-authored by YBI members in Barbados, Canada, Dominica, India, Paraguay, and Ukraine, focused on the role that non-financial support can play in reducing the risk for young people launching their own business. In Beyond Collateral we argue that non-financial support such as mentoring and training can make young entrepreneurs much more likely to succeed in business and repay their loans – and as such, this support should be seen by financial institutions as an alternative to collateral.

We launched the paper online, leading a global discussion as well as an online discussion in India through our member there, the Bharatiya Yuva Shakti Trust (BYST).
In September the YBI community came together for our YBI Global Forum, which this year was hosted by Mexican YBI member Jóvenes Empresarios por México (JEMAC). The Global Forum is an unique opportunity for our network to share experiences, tips on effectiveness and good practice, and was attended by over 100 delegates from over 40 countries from all areas of our network.

During the 2010 Global Forum, members worked closely together on the plan for YBI as a network moving towards our goal of supporting 100,000 new entrepreneurs annually by 2020. “The network is a tremendous asset,” said Marcia Brandon of the Barbados Youth Business Trust. “We need to use its resources - all of them - very strategically.”

In addition, the Global Forum saw the launch of the second phase of YBI’s new operations management system. This global online platform will be available for free for network members.

There were also discussions on mentoring, raising resources, Global Entrepreneurship Week, governance and other issues that are important for network members.

Leaving Mexico, Alvaro Bazan, Director of INNOVA in Bolivia, said that, “This forum has confirmed that our network is growing towards becoming a full powered global impact organisation.”

In other regions of the world, members continued to work together to share ideas, mentor each other, look for joint funding opportunities and advocate for greater support for young entrepreneurs.

Our group of Caribbean members continued to work closely on a wide range of projects, taking great advantage of their shared experiences as small island economies. In the Caribbean many nations face common problems around youth unemployment and the opportunity to share best practice is of great value. Pilot members such as the Jamaica Youth Business Trust and the Dominica Youth Business Trust have been able to learn from more established members such the Barbados Youth Business Trust.

Three YBI members - Barbados Youth Business Trust (BYBT), Youth Business Trust Belize and Youth Business Trinidad and Tobago - worked closely together to deliver the third year of a major grant from the Inter-American Development Bank. BYBT played a leading role in delivering this project, which is focused on sharing best practice, brand development, resource coordination and the benefits of volunteer mentoring, all in a Caribbean context.

What defines our network is the impact we have on the ground, on the lives of young people across the world. From Youth Business China, which last year assisted 423 young entrepreneurs across its national network, to the newly formed Youth Business America, which has just supported its first few entrepreneurs, YBI’s combination of technical and financial support is changing lives.

Over 70% of YBI supported businesses are still trading after three years, and behind all our global statistics are individual stories. Every young entrepreneur supported by YBI is given an opportunity to fulfil their potential, realise a brighter future for themselves and their families and begin to reinvest in their community. Around the world in 2010 we supported thousands of entrepreneurs. Here are some of their stories.
Case Study

Fathuma Nisreen, Sri Lanka

The 2010 YBI Entrepreneur of the Year, Fathuma Nisreen from Sri Lanka has managed to break out of the traditions of her culture to become a successful entrepreneur.

Thanks to support from Youth Business Sri Lanka, she runs a successful and growing business making bags which have proved very popular with young Sri Lankan women.

Many other women in her community sew at home, but Fathuma is the only one in Hambantota – in the south of the country – to have started a venture like this. By overcoming cultural expectations, she has transformed her business idea into a tangible, successful enterprise and this has made her an example and a role model in the area.

Through her business success, Fathuma has improved her family’s income, greatly increasing her children’s educational opportunities, and has shown other women in her community what is possible.

Since winning the prize in September, Fathuma’s business has been able to grow. “With the US$5,000 I bought two new sewing machines for my company, a computer and an internet connection,” says Fathuma. “As a result of this achievement, I am getting more orders for my company. I want to expand my company a little more and develop my career.”

The YBI Entrepreneur of the Year competition was supported by Barclays Capital, YBI’s global investment banking partner.

Below: Wendy Lloyd, Head of Community Investment at Barclays Capital, presents Fathuma with the Entrepreneur of the Year trophy in Mexico City

“We found in Fathuma the courage to overcome tough times, the intelligence to maintain the family as her main motivator, the vision to grow and, most of all, the happiness of building a successful business.”

YBI Entrepreneur of the Year judging panel

Case Study

Rimma Bondarenko, Ukraine

Twenty four-year-old Rimma Bondarenko came to YBI member Youth Business Ukraine (YBU) looking for the support necessary to turn her skills into the reality of a livelihood which could support her family.

Based in the small town of Kremennya in the Luhansk region of Ukraine, Rimma is a recent graduate from a technical college and boasts qualifications in ceramic production. However as a young woman with a small child, Rimma faced considerable prejudice and discrimination in her job search and subsequently found it impossible to find work which would take advantage of her specialist skills.

Encouraged by friends and family to look into starting her own business, she went to YBU and was provided with a loan and access to mentoring and business training.

Using this loan, Rimma was able to set up a ceramics workshop which specialises in the production of environmentally friendly ceramic products, including table-ware and a range of souvenirs.

Rimma’s products are of a high quality and, unlike some of her competitors’, they are free from colouring or filling compounds which can damage the environment.

Only months later and Rimma’s business has grown quickly into a 200 sq. foot facility with a fully established business structure. With enviable rates of growth, she has a staff of six highly skilled workers who help her to fulfil the growing demand for her products.

In her first year, despite all the costs of starting a business and the salaries she now pays, Rimma delivered a healthy profit.

Thanks to YBI, Rimma has been given the opportunity to take advantage of her skills, fulfil her entrepreneurial ambitions, bring economic security to her young family and deliver a range of economic benefits to the wider community in Kremennya.

Youth Business Ukraine is profiled as an example of best practice in an OECD report entitled “Shooting for the moon: good practices in local youth entrepreneurship support”. The Handbook was produced by OECD’s Local Economic and Employment Development Programme (LEED) Forum on Partnerships and Local Governance.
Case Study

Ernest Sibiya, South Africa

Ernest Sibiya, 33, owns and manages Sihle Insurance Consultants, a Durban-based company which offers a range of insurance broking services for personal and business assets. A growing business with four staff, Sihle Insurance Consultants is flourishing, says Ernest: “We pride ourselves in professionalism and excellent service delivery.”

Like many YBI entrepreneurs, Ernest had always shown an aptitude for his chosen profession, knowing from a young age that he wanted to be a chartered accountant. Despite his ambition, the financial risks associated with taking the leap into entrepreneurship prevented him finding a route into the industry.

For many ambitious young entrepreneurs like Ernest this is where the story would end, but thanks to the support of the National Youth Development Agency (NYDA) and Ernest’s determination, this was only the beginning. “I searched for opportunities and decided to establish an insurance brokerage. I must say though it was not an easy decision to leave a permanent job,” says Ernest.

Ernest received a R100,000 (US$13,000) business loan from the NYDA in March 2010. He was also introduced to the NYDA Business Consultancy Services Voucher Programme, which is unique to South Africa. Although the provision of technical advice and support is vital to YBI around the world, every member has a different way of engaging young entrepreneurs. This particular programme puts industry professionals in areas such as bookkeeping, marketing, tendering support and website development in touch with potential young clients.

Ernest is in no doubt that he has made the right choice in pursuing his dream and that other entrepreneurs should take advantage of the YBI model to follow their ambitions. “I am moving full steam ahead and would advise any aspiring entrepreneur to not let what they cannot do stop them from what they can do. Be ambitious and do what you are good at,” he concludes.

Thanks to the YBI model and the hard work of NYDA in South Africa, another young entrepreneur was given the confidence and support needed to set up in business. Like most small businesses, Ernest’s is taking on more staff and investing in the local community.

In common with many other YBI businesses around the world, Sihle Insurance Consultants has a strong social conscience. As a result of his own experiences Ernest is establishing an insurance administration agency that will assist and develop upcoming brokers by offering reasonable insurance rates and all the necessary training, guidance, coaching and mentorship programmes.

Case Study

Juan Mazzini, Argentina

Juan Mazzini is a YBI mentor in Argentina, having worked with our member Fundación Impulsar since 2007. In his time he has worked with a variety of different entrepreneurs, helping each of them to bring their good ideas to fruition through a combination of advice, encouragement and support.

An accomplished businessman in his own right, with over 17 years experience in the software industry, Juan decided he wanted to share his expertise and give something back to his community. Juan understands all too well that sometimes money is not the most important factor in deciding the success of a new business. “It’s not just providing them with money, but also about providing the means and experience to secure the start up of those dreams,” he says.

Juan’s first entrepreneur was Juan Ramón Nuñez (pictured, left), an Argentinean entrepreneur who set up a community radio station and lighting business. After a little over 12 months working together, Juan Ramón was named the YBI Entrepreneur of the Year in 2009, a fantastic accolade that would have not been possible without the support of his mentor.

Juan is also mentor to Valeria Fernandez, an entrepreneur that produces cosmetics, fragrances and beauty products. Thanks to a training course, a loan from Fundación Impulsar and Juan’s mentoring, she has been able to grow a successful business which now has a PPP-adjusted turnover of US$60,000.

According to Juan, building a good relationship with the entrepreneur is as important as helping them with a specific skill. “It is mainly about trust and being able to understand their perspective for the mentoring to add value to them. It is not about trying to run their business but helping them to think, to look beyond and to create a moment to plan and assess risks. This is how I try to engage with my mentees and I believe it works.”

Juan’s story should act as an encouragement to other potential mentors around the world. After all, as Juan says, “If you have time and are passionate, that is really all you need.”

In common with many other YBI mentors across the network, after his first experience of mentoring, Juan was hooked by the satisfaction that comes from working with an enthusiastic young person and helping them to achieve their goals. “I’m grateful I’ve had the opportunity to be a mentor because I love to see the positive effect we can have on the life of an individual who cannot get a loan for a business that represents their unique and only dream.”

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Use these buttons to navigate around the document - roll over entrepreneur images to find out more about YBI members
Recognising leadership

Throughout the year senior representatives from YBI members were recognised for their achievements in supporting entrepreneurship.

In Israel, the CEO of the Keren Shemesh Foundation, Rael Goodman, was listed in the influential publication The Maker as one of the 101 Good Influencers in the country. The Keren Shemesh Foundation was only established five years ago, and this recognition is a tangible example of the excellent work it is doing with Israeli youth.

Also in the Middle East Rana Shanawani, CEO of YBI’s Syrian member BIDAYA, won one of ten Takreem Awards, honouring distinguished Arab achievers for their outstanding contributions to society in various fields. Rana received the Young Entrepreneur Award, following a selection by distinguished international jury members comprising Prince al-Hassan Bin Talal of Jordan, Boutros Boutros-Ghali, Marwan Muasher and Carlos Ghosn. This year, Rana was the only award-winner from Syria.

In Canada, Vivian Prokop was recognised as one of Canada’s Most Powerful Women by the Women’s Executive Network, joining an illustrious community of 520 other women who have received the accolade.

In the Caribbean, Marcia Brandon from the Barbados Youth Business Trust has been a renowned advocate of youth entrepreneurship for many years. In 2010, she was given a Champion of the Month award by the Caribbean Research Innovation and Entrepreneurship Network for her work in helping young entrepreneurs start and grow their own business.

In India, CEO of the Bharatiya Yuva Shakti Trust (BYST), Lakshmi Venkatans, was given the nationally recognised Karmaveer Puraskar award for Social Justice and Citizen Action, in recognition of her tireless work promoting BYST – one of the most effective members of our network. Since 1992 BYST has created jobs for over 25,000 people and even produced some self-made millionaires!
Specifically, ENYA and the NAB’s Microenterprise Loan programme has been developed to support young entrepreneurs by offering loans and access to a wide network of support services, including a free advice line, an online forum for young entrepreneurs and free access to business information.

Beyond the banking sector we continued our mission to engage with some of the most cutting-edge companies and organisations in the world. In Israel, our member the Keren Shemesh Foundation undertook a pilot with internet giant Google, working with the company to run seminars on structuring web pages and on online marketing options for entrepreneurs.

In Belize, the government provided Youth Business Trust Belize with US$250,000 to provide entrepreneurial loans with more favourable rates than those available at commercial banks.

This particular award was just one of many in 2010 that reflected the increased willingness of national governments to partner and fund YBI institutions that have proven effective in local contexts.

In Canada the government gave CAN$10m to the Canadian Youth Business Foundation (CYBF) to help young entrepreneurs revitalise the economy. As CYBF has consistently argued, “Entrepreneurship = Recovery = Jobs.”

The Unlocking Enterprise partnership will significantly strengthen YBI, and will span a number of projects, including supporting Youth Business America and supporting the YBI Entrepreneur of the Year 2010 competition. The partnership will enable Barclays Capital employees to use their skills for social good by acting as volunteer mentors to young entrepreneurs and using their expertise to strengthen individual networks around the world.

“Entrepreneurship and employability are important priorities for Barclays Capital, and we are excited about working with YBI to give opportunity to many thousands of young entrepreneurs,” said Wendy Lloyd, Head of Community Investment at Barclays Capital.

In June 2010 YBI announced that Barclays Capital, a leading investment bank, had agreed to support YBI through a US$1m, three-year grant.

In 2010, CYBF in Canada raised CAN$12.8 million in new revenues and achieved more than CAN$1 million of in-kind advertising support.

In October 2010, CYBF undertook the Unlocking Enterprise partnership, which significantly strengthened YBI, and will span a number of projects, including supporting Youth Business America and supporting the YBI Entrepreneur of the Year 2010 competition. The partnership will enable Barclays Capital employees to use their skills for social good by acting as volunteer mentors to young entrepreneurs and using their expertise to strengthen individual networks around the world.

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Use these buttons to navigate around the document – roll over entrepreneur images to find out more about YBI members

The last word

The credibility afforded by membership of YBI has helped us establish strong partnerships in the community to serve entrepreneurs.

Henry Rogers, CEO, Youth Business America
Providing inspiration

A vital part of the work that we do is raising awareness of the importance of entrepreneurship, both to young people who can benefit from it and institutions that can support it. Together, YBI has the power to reach a global audience, and in 2010 we made the most of this asset. A key way in which YBI promotes entrepreneurship is through Global Entrepreneurship Week (GEW), a campaign supported by YBI that runs in 100 countries and has engaged over 10 million people.

YBI is a global partner of GEW, and in 2010 our members acted as official country hosts in ten countries and supported the campaign in a further seven countries.

Some highlights of our work during Global Entrepreneurship Week:

- In Ukraine, Youth Business Ukraine unveiled a new Social Entrepreneurship Centre and Training Programme.
- In Canada, the Canadian Youth Business Foundation, winner of the GEW Country of the Year in 2009, worked with over 700 partners to engage 100,000 people in entrepreneurial activities.
- In Barbados, the Barbados Youth Business Trust held a conference on entrepreneurship attended by more than 500 people.
- In Syria, BIDAYA launched a partnership agreement with Shell Livewire to provide mentoring to a much greater number of young people.
- In India, the Bharatya Yuva Shakti Trust organised more than 70 events and engaged over 11,000 people.
- In the UK, The Prince of Wales hosted a dinner for senior business leaders. The Prince spoke about the vital importance of giving support to young entrepreneurs.

Providing inspiration

YBI is an ambitious network that is always thinking about how best to increase our reach and share the successes of the YBI model with a wider audience. That’s why in 2010 we were happy to welcome some important members to the network.

In Paraguay, YBI joined forces with established non-profit organisation Fundación Paraguaya to establish a new programme, Emprendimientos Juveniles, aimed at supporting young entrepreneurs nationwide. YBI is determined to reach as many young people as possible and our partnership with Fundación Paraguaya, which is active in 140 towns and cities and has helped to create over 23,000 jobs in the past 25 years, is helping us to do this.

In the USA, Youth Business America (YBA) became part of YBI. YBA is a new organisation set up by YBI and represents an exciting addition to the network. We believe that in the long term there is the potential to expand YBA from its California base to become a nationwide organisation.

In Bhutan, we welcomed The Loden Entrepreneurship Programme (LEP) to the network. The Loden Foundation is Bhutan’s first registered charity and has designed the LEP specifically to help young people across the country set up their own businesses through a combination of training, moral and technical support, and start-up loans. During 2010 LEP supported 36 young entrepreneurs in and around the capital Thimphu.

In September 2010 Youth Business Singapore (YBS) became an accredited member of YBI. YBI’s accreditation committee approved the move following YBS’s success in developing new partnerships and increasing its sustainability.

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Our existing members also continued to expand their reach and bring the YBI model of support to more and more young people. In both Poland and Russia, our members expanded into new regions – with Youth Business Poland expanding out of Warsaw and into Krakow, and Youth Business Russia launching new operations in Vladivostok, in the far east of the country.

In the Caribbean, our member Youth Business Trinidad & Tobago was also celebrating after reaching its tenth anniversary.
The network team: 

Strengthens operations 
By developing products and tools for our members to use, by connecting members with experts and donors and by facilitating the sharing of experiences and best practices, the network team works to ensure that our network grows in strength and depth. Our resources put each member at the centre of a powerful information network.

In 2010 the network team: 

Carried out 12 assessment visits and 10 accreditations 
Spoke on behalf of the network at 16 international conferences 
Organised and delivered the largest and most inclusive Global Forum to date 
Raised nearly US$5 million for the network 
Added important new members to the network in Bhutan, Paraguay and the United States

Assesses quality 
All around the world, the network team coordinates the rigorous series of ongoing accreditations that define YBI’s industry-leading standards. By working closely with pilot members and helping them to identify their strengths and weaknesses, the network team helps members to develop their systems and supports them through the accreditation process.

Raises resources 
A core element of the network’s work is to raise resources to support YBI members to deliver their mission. A dedicated resource raising team works closely with international donors and members to secure funding and non-financial resources for our work with young entrepreneurs. In 2010 the network team raised or helped to raise over US$3.7m directly for YBI members, and provided over US$1.1m in services to the network. In addition, through partnerships with international professional services organisations the network team delivered US$580,000 worth of high quality pro-bono support and advice for the global network.

Expands YBI 
The network team is constantly working to expand the network and bring the YBI model of support to as many young people as possible. The network team is working towards an ambitious goal of being at the centre of a network which is capable of supporting 100,000 young entrepreneurs annually.

Raises visibility 
The network team acts as a passionate advocate for the work of YBI and in 2010 we ensured that the unrivalled experience of our members was at the forefront of key debates, ultimately enabling our diverse membership to speak louder, together and with one voice.

YBI in the UK 
YBI in the UK is a registered charity led by a board of trustees who have a range of experience. All trustees are passionate about the importance of youth entrepreneurship for economic development, job creation and strengthening of local communities.

Chair: Sir Malcolm Williamson 
Sir Malcolm Williamson is Chairman of Clydesdale Bank PLC, National Australia Group Europe Ltd, Friends Provident Holdings (UK) plc, Signet Jewelers Ltd, SAV Credit Ltd and Cass Business School Strategy and Development Board. He is also a non-executive director of National Australia Bank Ltd and Chairman of the Board of Trustees for Youth Business America.

Chief Executive Officer: Andrew Devenport 
Andrew is CEO of YBI and leads the network team’s work to grow a stronger and more effective global network. He is an expert on youth entrepreneurship around the world and works closely with YBI members on issues such as resourcing, operations and governance. He focuses particularly on the strategic development of the global network and initiating and managing complex multi-stakeholder relationships across the world. Under Andrew’s leadership, over the past six years YBI has grown 300% and is now considered the world’s pre-eminent youth entrepreneurship network.

John Downie 
John Downie is a senior partner in Accenture’s London office. He specialises in strategy and organisational development, as well as mergers and acquisitions and large-scale transformation.

Frances Le Grys 
Frances Le Grys is a corporate partner at the international law firm Hogan Lovells. She has experience of a wide range of mergers and acquisitions activities, including acquisitions and shareholder arrangements for listed and unlisted clients and also regularly advises on corporate governance issues.

Adam Lury 
Adam Lury co-founded and ran HHCL - the advertising agency voted Agency of the Decade in 1999. He now runs a management consultancy practice that works with CEOs. He is a non-executive director of Impower Consulting, a founding member of ECPR - the European Council of Professional Relations - and mentors small businesses in the south-west of England. He has also published four novels.

Elizabeth Padmore 
Liz Padmore is Chairman of Basingstoke and North Hampshire Foundation Trust Hospital, a director of Clydesdale Bank and National Australia Group Europe, a trustee and member of the FILGP Committee for The Ditchley Foundation, a trustee and member of the Finance and General Management Committee of Women for Women International and a Director of Enablis Global.

Board of trustees 

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The network team is based in London and exists to support our members and drive network growth. The network team supports our members individually, facilitates collaboration between members and maintains the network as a whole. The network team enables members to learn quickly, access funds and other resources, share in a common brand and participate in a globally recognised entrepreneurship community.

The network team:

Strengthens operations 
By developing products and tools for our members to use, by connecting members with experts and donors and by facilitating the sharing of experiences and best practices, the network team works to ensure that our network grows in strength and depth. Our resources put each member at the centre of a powerful information network.

In 2010 the network team:

Carried out 12 assessment visits and 10 accreditations
Spoke on behalf of the network at 16 international conferences
Organised and delivered the largest and most inclusive Global Forum to date
Raised nearly US$5 million for the network
Added important new members to the network in Bhutan, Paraguay and the United States
YBI Chairmen’s Council

The Chairmen’s Council is made up of non-executive chairmen, or equivalent, of YBI members around the world. The Council is a vital component of our decentralised network structure.

Each chairman devotes a significant portion of their time to leading and guiding their organisation, and YBI is grateful for this commitment which ensures our continued success around the world.

Jorge Fillol Casas
Chairman, Fundacion Impulsar (Argentina)

Daniel Clarke
Chairman, Enterprise Network for Young Australians

Abdul-Mujeeed Chowdhury
Chairman, B’Yeah (Bangladesh)

Gregory Hazzard
Executive Council Chairman, Barbados Youth Business Trust

Shaun Finnetty
Chairman, Youth Business Trust Belize

Gerard Tardy
Chairman, The Loden Entrepreneurship Programme (Bhutan)

Jorge Baracatt Sabat
Chairman, Innova Emprendimientos Sociales (Bolivia)

Ronald Munk
Chairman of the Board, Conexão (Brazil)

Sunny Kui Du
Chairman of Assessment Committee of Youth Business China and Member of YBCG General Steering Group

Mathilda John-Rose
Chairman, Dominica Youth Business Trust

Patrick Gounelle
Vice Président, Entrepreneure en Banlieue (France)

Dr Rosanna Wong Yick-ming DBE, JP
Executive Director, The Hong Kong Federation of Youth Groups

Yanti Koestoe
Executive Director, Indonesia Business Links

David Clarke
Chairman, Jamaica Youth Business Trust

Henry Njoroge
Chairman, Kenya Youth Business Trust

Saurabh Jyoti
Chairman, Founding Trustee, Nepal Youth Business Foundation

Roberto Urbieta
Chairman, Emprendimientos Juveniles (Paraguay)

Martin Oxley
Chairman, Youth Business Poland

Sergey Generalov
Chairman, Youth Business Russia

H. E. Mr. Amr Al-Dabbagh
Chairman, The Centennial Fund (Saudi Arabia)

Shonaig Macpherson CBE, FRSE
Chairman, The Prince’s Scottish Youth Business Trust

Theng Teng Dar
Chairman, Youth Business Singapore

Dr Anura Ekanayake
Chairman, Youth Business Sri Lanka

Fadi Sarkis
Chairman, BIDAYA (Syria)

Richard P. Young
Chairman, Youth Business Trinidad and Tobago

Marina Chenenkova
Vice Governor, Donetsk Oblast (Ukraine)

Andrés Lanane
Chairman, Emprecrea (Uruguay)

YBI Patrons’ Council

The Patrons’ Council is made up of key supporters of YBI around the world. Either through a financial donation or in-kind support, these individuals and organisations made our work possible in 2010. We thank you all for your invaluable support.

Accenture:
Adrian Lajtha, Chief Leadership Officer and Corporate Citizenship Chairman

Althea Foundation:
Alexsis de Raadt-St James, Chairman

Banking on the Young:
Nichola Odey, Trustee

Barclays Capital:
Rich Ricci, Co-Chief Executive

The Centennial Fund:
H.E. Mr. Amr A. Al-Dabbagh, Chairman

Chris Rokos:
Brevan Howard Asset Management

Deloitte:
John Connolly, Senior Partner and Chief Executive

Ernst & Young:
Lisa Cameron, General Counsel and Managing Partner

Hogan Lovells:
John Young, Senior Partner

KPMG:
Lord Michael Hastings, Global Head of Citizenship and Diversity

The Loomba Foundation:
Lord Raj Loomba, Chairman

PwC:
Glyn Barker, Vice Chairman

Scotiabank:
Rob Pitfield, Group Head and Chief Risk Officer

Shell Foundation:
Jane Nelson: Director of Corporate Social Responsibility at the Kennedy School of Government

Watson Wyatt:
Gareth Pearce, Chairman

Worshipful Company of Management Consultants:
Patrick Chapman, Chairman, Pro Bono Consultancy Panel
Over the past year we have received enormous benefits from being part of Youth Business International. Through the global network, we have been able to build relationships with new partners such as Hogan Lovells, receive grants from Credit Suisse and ICAP and create a new Advisory Council for Youth Business Russia.

Boris Tkachenko, Programme Manager, Youth Business Russia

Working together with the YBI network team, we are creating an internet-based operations management system that will help us to manage our growth and work more efficiently, to enable us to provide a better service for our entrepreneurs. This project is a real challenge for us but we are very enthusiastic about the opportunities that we have from being part of YBI.

Marcelo Rosenblatt, Director of Development and Communications, Fundación Impulsar

Over the last year PSYBT has been a very active member of YBI and particularly rewarding have been the relationships that we built before, after and during the Global Forum in Mexico in September 2010. Two examples of our cooperation are: exploring European funding opportunities with Youth Business Russia, and, through a contact of Youth Business Sri Lanka, exploring how small/micro entrepreneurs within YBI could trade online globally.

Geoff Leask, Head of Operations, The Prince’s Scottish Youth Business Trust
Use these buttons to navigate around the document — roll over entrepreneur images to find out more about YBI members